## TELEPHONE ORDER

Orders may be placed by mail, fax, and telephone or via the Internet using our secure online order form. Call toll free 1-800-947-5223, fax 1-269-
545-3538 or log on to www.lettuceduit.com. We are open 6:00 am-4:30 pm, Eastern Standard Time, Monday through Thursday. Our office does close for 2 weeks in the December/January time frame for inventory. No orders will be shipped during this time. Complicated orders will be taken by telephone with written confirmation by fax, e-mail or regular mail or online on our secure order form. The following information MUST be included:

1. Detailed lines of printing
2. Places or Catagories
3. Graphics
4. Copy including words not in general use \& ALL names

## ORDER LEAD TIME

Orders should be placed at least 4 weeks before your event. Rosette orders require a 4-6 week lead time during peak season (April - October). Any orders that require dies or artwork require an extra week. Orders giving less than a 4 week lead time to manufacture before shipping will result in a "rush" charge being added to the order. Rush orders will be assessed $20 \%$ of the total order or $\$ 5.00$ minimum, whichever is greater.

## PRINTING CHARGES

Using hand cast type to print on ribbon requires us to melt down the type for reuse. The lettering must be recast each time you place an order. On smal quantities, a type setting charge may apply even to reorders. A set-up fee will be applicable for orders that contain less than 100 flat ribbons or 25 rosettes. The set-up fee is $\$ 8.25$ and can be used on a variety of items. More than one set-up charge may apply to small quantities which cannot be combined. EACH PRINTING SET-UP ALLOWS YOU TO HAVE 6 STANDARD PLACE CHANGES. Standard place changes include: First through Tenth Place, Champion, High Point and Reserve High Point. If your order call for more than 6 changes, an additional $\$ 0.60$ will be charged for each additional change.

## RETURNS AND REPLACEMENT PARTS

All items are printed to order. The are custom made for you and we cannot accept the return of unused ribbons, trophies, and plaques for credit. If you wish to remake or recondition an item from a previous event, we offer new printed streamers or engraved plates. Call our office with your ribbon's width and length or plate sizing and color for pricing.

## TERMS

All orders MUST be prepaid by check, money order, or charged to a MasterCard, Visa, American Express or Discover account. All orders that will be paid via check or money order MUST give a credit card as a guarantee. If payment has not been received by the time the merchandise is ready to be shipped, the credit card will be charged. An additional insurance fee of $\$ 2.75$ will be charged for orders totaling over $\$ 200.00$. All Non-Sufficient Funds checks will be charged to the guaranteed credit card plus a $\$ 25.00$ service fee. If multiple credit cards are used on a single order, a $\$ 3.25$ handling fee will be charged to each additional card and shipping will be charged to only one card. Call our toll-free number if you have questions regarding payment arrangements.

## SHIPPING AND HANDLING

Orders will be shipped via FedEx Ground unless otherwise requested. They require a street address to complete delivery, and in some cases, may require a signature upon delivery. If this is not possible, packages can be sent by the United States Postal Service. Please remember that any package sent via the United States Postal Service does not have a guaranteed delivery time and packages cannot be traced. See below for shipping and handling charges added on the order total:

| FedEx Ground within US |  |
| :--- | ---: |
| Up to $\$ 20.00$ | $\$ 12.00$ |
| $\$ 20.01-\$ 40.00$ | $\$ 13.50$ |
| $\$ 40.01-\$ 60.00$ | $\$ 14.75$ |
| $\$ 60.01-\$ 100.00$ | $\$ 15.95$ |
| $\$ 100.01-150.00$ | $\$ 18.40$ |
| $\$ 150.01-\$ 200.00$ | $\$ 19.60$ |
| $\$ 200.01-\$ 300.00$ | $\$ 23.80$ |
| $\$ 300.01-\$ 500.00$ | $\$ 29.85$ |
| $\$ 500.01+$ | Call for a quote |

OPEN ALL PACKAGES IMMEDIATELY! All claims and discrepancies MUST be reported within 3 days of receipt of shipment.

LETTUCE DUIT, INC. 201 S. Grant Street Galien, MI 49113

PHONE: (800) 947-5223 (269) 545-3521
FAX: (269) 545-3538
Email: sales@lettuceduit.com Website: www.lettuceduit.com

Additional streamer length
3 streamer printing
Double-sided tape
Tassels or fringe
PeeWee Participant ribbons
$\$ 0.12$ per inch per streamer $\$ 1.25$ per ribbon
$\$ .05$ per Ribbon
$\$ 1.80$ per ribbon/both for $\$ 3.00$ per ribbon FREE (show bill Required)

Excessive lines (more than 10)
$\$ 5.50$ per order
Foil change (text other than gold) $\$ 6.05$ per order
No extra charge for pinked or dove-tailed cuts
All rosettes come with bridle hooked backs. Other backing is available.

STANDARD PLAQUE PRICES
Includes engraving without logo or design picture. If either is engraved add $\$ 6.05$ to price.

| PLAQUE | WOOD | W/GOLD | W/DESIGNER |
| :--- | :--- | :--- | :--- |
| SIZE | FINISH | BACKING | PLATE |
| $4 \times 6$ | $\$ 10.24$ | $\$ 13.30$ | N/A |
| $5 \times 7$ | $\$ 12.53$ | $\$ 15.65$ | $\$ 23.46$ |
| $6 \times 8$ | $\$ 14.87$ | $\$ 17.20$ | $\$ 26.32$ |
| $7 \times 9$ | $\$ 19.16$ | $\$ 21.50$ | $\$ 39.12$ |
| $8 \times 10$ | $\$ 23.46$ | $\$ 27.38$ | $\$ 46.94$ |

$\$ 28.12 \frac{\text { Solid Walnut }}{\$ 59.43}$
RIBBON COLORS

| Cream | Rose |
| :--- | :--- |
| White | Fuchia |
| Silver | Red |
| Dark Gray | Maroon |
| Black | Canary Yellow |
| Tan | Deep Gold |
| Bronze | Peach |
| Brown | Orange |
| Spring Green | Sky Blue |
| Emerald Green | Medium Blue |
| Hunter Green | Flag Blue |
| Pink | Navy Blue |
| Gold/Silver edged ribbon ** |  |


| Jewel | Appaloosa/Dalmatian |
| :--- | :--- |
| Teal | Spectrum Red ${ }^{* *}$ |
| Lavender | Spectrum Gold |
| Purple | Spectrum Black* |
| Hot Tomato | Spectrum White |
| Hot Pink | Spectrum Pink |
| Hot Cerise | Spectrum Green |
| Hot Orange | Spectrum Blue |
| Hot Chartreuse | Spectrum Champion |
| Hot |  |
| Hreen | Spectrum Reserve ** |
| Sunglow | Bi/Multi-Color *** |
| Rainbow * | Red/White/Blue *** |

*Add $10 \%$ to cost ** Add 25\% to cost *** Add 50\% to cost
NOTE: Printing cannot be done on ALL specialty ribbon. Please inquire to see if we can print on ribbon desired.
Standard printing is done in Gold. Silver, Black, Red, Blue and Green are available upon request. Please note there is Foil Change charge for each color used (other than Gold). Also please be aware that printing done in different colors may not be as crisp as Gold.

STANDARD PLACING COLORS
(These will be used unless other colors are requested.)

| PLACE |
| :--- |
| First |
| Second |
| Third |
| Fourth |
| Fifth |
| Sixth |
| Seventh |
| Eighth |
| Ninth |
| Tenth |


| PRIMARY COLOR |
| :--- |
| Flag Blue |
| Red |
| Deep Gold |
| White |
| Pink |
| Emerald Green |
| Maroon |
| Brown |
| Jewel |
| Hunter Green |

COORDINATING COLOR
Medium or Sky Blue
Rose
Brown or Hot Orange
Peach
Fuchsia
Hot Green
Hot
Pink
Tan
White
Peach

2012 FINE PRINT * LETTUCE DUIT, INC.

| COVER | 1-99 | 100-249 | 250-499 | 501-999 | $\underline{1000+}$ |  | PAGE 4 | 1-24 | 25-49 | $50+$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HSS | \$1.69 | \$1.66 | \$1.61 | \$1.51 | \$1.40 |  | RP2 | \$3.22 | \$3.06 | \$2.91 |
| CHSS | \$3.04 | \$2.98 | \$2.89 | \$2.72 | \$2.53 |  | RPD | \$5.46 | \$5.19 | \$4.93 |
| C1 | \$3.48 | \$3.41 | \$3.31 | \$3.11 | \$2.89 |  | RPT | \$7.55 | \$7.17 | \$6.81 |
| C2** | \$4.05 | \$3.97 | \$3.85 | \$3.62 | \$3.37 |  | TR | \$8.61 | \$8.18 | \$7.77 |
| C3 | \$4.31 | \$4.22 | \$4.10 | \$3.85 | \$3.58 |  | TRP | \$9.18 | \$8.72 | \$8.28 |
| CP | \$5.98 | \$5.86 | \$5.68 | \$5.34 | \$4.97 |  | SR | \$7.29 | \$6.93 | \$6.58 |
| FDP | \$6.19 | \$6.07 | \$5.88 | \$5.53 | \$5.14 |  | LR | \$10.22 | \$9.71 | \$9.22 |
| APC | \$6.56 | \$6.43 | \$6.24 | \$5.86 | \$5.45 |  | PF18 | \$6.99 | \$6.64 | \$6.31 |
| APSSPEC | \$4.49 | \$4.40 | \$4.27 | \$4.01 | \$3.73 |  | DPP5 | \$14.34 | \$13.62 | \$12.94 |
| PPR | \$4.38 | \$4.29 | \$4.16 | \$3.91 | \$3.64 |  | DPP50 | \$16.70 | \$15.87 | \$15.07 |
|  | $\frac{\mathrm{l}-24}{}$ | $\underline{25+}$ |  |  |  |  | RPPR ** | \$4.29 | \$4.08 | \$3.87 |
| SASHOR | \$7.90 | \$6.40 |  |  |  |  | PPR6** | \$7.17 | \$6.81 | \$6.47 |
| SASH4R | \$9.75 | \$8.29 |  |  |  |  | DRPP5** | \$17.16 | \$16.30 | \$15.49 |
| SASHROSE | \$24.00 | \$22.56 |  |  |  |  |  |  |  |  |
| PAGE 2 | 1-100 | 101-499 | 500-999 | 1000-2999 | $3000+$ |  | PAGE 5 | EACH |  |  |
| FC | \$0.39 | \$0.38 | \$0.37 | \$0.36 | \$0.35 |  | 1. PLPIC | \$28.12 |  |  |
| PTC | \$0.51 | \$0.50 | \$0.48 | \$0.46 | \$0.45 |  | 2. PLCOLBK | \$25.60 |  |  |
| PTC OVERLAY | \$0.83 | \$0.81 | \$0.79 | \$0.77 | \$0.75 |  | 3. PLLZRENG | \$37.51 |  |  |
| PCL | \$0.75 | \$0.74 | \$0.71 | \$0.70 | \$0.68 |  | 4. PL8x10 | \$23.46 |  |  |
| PCLF | \$0.79 | \$0.77 | \$0.75 | \$0.74 | \$0.71 |  | 5.LW8x10W | \$77.73 |  |  |
| PCO | \$1.18 | \$1.16 | \$1.12 | \$1.10 | \$1.07 |  | 7. LBACRSPT | \$7.58 |  |  |
| POD | \$1.30 | \$1.27 | \$1.24 | \$1.21 | \$1.17 |  | 8. STPL (5x7) | \$28.51 |  |  |
| COM | \$0.34 | \$0.33 | \$0.32 | \$0.31 | \$0.30 |  | 9 STPL (4X6) | \$19.74 |  |  |
| COMBUT | \$1.05 | \$1.03 | \$1.00 | \$0.98 | \$0.95 |  | 10. STPL (3X5) | $\$ 12.44$ |  |  |
|  | 1-200 | 201-350 | 351-500 | 501-750 | 751-1000 | $\underline{1000+}$ | 13. N800 | \$15.17 |  |  |
| BUT | \$0.81 | \$0.79 | \$0.77 | \$0.75 | \$0.73 | \$0.71 | 14. N2017 | \$14.06 |  |  |
|  |  |  |  |  |  |  | 16. RESIN FIG (LG) | \$22.84 |  |  |
|  | 1-99 | 100-249 | 250-499 | 500-999 | $\underline{1000+}$ |  | 17. PLACTSPT | \$16.81 |  |  |
| A1 | \$2.15 | \$2.11 | \$2.04 | \$2.00 | \$1.94 |  | 18. MEDICEM | \$10.23 |  |  |
| A2 | \$2.46 | \$2.41 | \$2.34 | \$2.29 | \$2.22 |  | 21. TRBASIC | \$9.10 |  |  |
| A2SPEC | \$2.42 | \$2.37 | \$2.30 | \$2.25 | \$2.19 |  | 22. MEDCUST | Call for | quote |  |
| A3 | \$2.66 | \$2.61 | \$2.53 | \$2.48 | \$2.40 |  | 23. MED | \$5.33 |  |  |
| B1 | \$2.63 | \$2.58 | \$2.50 | \$2.45 | \$2.38 |  | 24. TRBASCH | \$17.37 |  |  |
| B2 | \$2.97 | \$2.91 | \$2.82 | \$2.77 | \$2.68 |  | 25. RESIN FIG (SM) | \$17.37 |  |  |
| B20 | \$3.06 | \$3.00 | \$2.91 | \$2.85 | \$2.77 |  |  |  |  |  |
| B3 | \$3.19 | \$3.13 | \$3.03 | \$2.97 | \$2.88 |  | PAGE 6 | EACH |  |  |
| BPE | \$3.83 | \$3.75 | \$3.64 | \$3.57 | \$3.46 |  | 29. HRTMEDHLDR | \$16.57 |  |  |
| BP | \$4.84 | \$4.74 | \$4.60 | \$4.51 | \$4.37 |  | 30. ALACR | \$11.69 |  |  |
| ROSE | \$3.85 | \$3.77 | \$3.66 | \$3.59 | \$3.48 |  | 32. TRGRABBAG6 | \$10.21 |  |  |
| MUM | \$3.53 | \$3.46 | \$3.36 | \$3.29 | \$3.19 |  | 33. TRGRABBAG7 | \$10.69 |  |  |
| TAB | \$0.27 | \$0.26 | \$0.25 | \$0.24 | \$0.23 |  | 34. TRDIABKDRP | \$13.71 |  |  |
| DISCONTINUED |  |  |  |  |  |  | 35. TRDIABKDRPCOL | \$16.61 |  |  |
| DISCONTINUED |  |  |  |  |  |  | 36. BILLBOARD | \$27.50 |  |  |
| MKSASHR | \$6.16 | \$6.04 | \$5.86 | \$5.74 | \$5.57 |  | 38. TRGRABBAG2COL | \$26.18 |  |  |
| MKSASHRC | \$10.02 | \$9.82 | \$9.53 | \$9.33 | \$9.05 |  | 39. TRGRABBAG8 | \$12.39 |  |  |
| MKSASH** | \$5.33 | \$5.22 | \$5.07 | \$4.97 | \$4.82 |  | 41. PLRELSPT | \$15.37 |  |  |
| HALFSASH** | \$3.99 | \$3.91 | \$3.79 | \$3.72 | \$3.61 |  | 43. TR3R | \$10.23 |  |  |
| WRISTNO | \$4.15 | \$4.07 | \$3.94 | \$3.87 | \$3.75 |  | 45. TRBASIC | \$9.10 |  |  |
| PINONNO** | \$3.12 | \$3.06 | \$2.97 | \$2.91 | \$2.82 |  | 46. PLCOLBKSUB | \$13.53 |  |  |
| PAGE 3 | 1-99 | 100-249 | 250-499 | 500-999 | 1000+ |  |  | EACH |  |  |
| D2** | \$5.09 | \$4.99 | \$4.84 | \$4.74 | \$4.60 |  | 47. PLMC | \$51.18 |  |  |
| D3 | \$5.61 | \$5.50 | \$5.33 | \$5.23 | \$5.07 |  | 49. WT8 | \$25.72 |  |  |
| DT | \$6.23 | \$6.11 | \$5.92 | \$5.80 | \$5.63 |  | 50. TR3COL | Call for | quote |  |
| DPSPEC | \$7.99 | \$7.83 | \$7.60 | \$7.44 | \$7.22 |  | 51. WT150 | \$108.05 |  |  |
| DP | \$7.99 | \$7.83 | \$7.60 | \$7.44 | \$7.22 |  | 52. TR4COL | Call for | quote |  |
| OPL | $\frac{\mathbf{1 - 2 4}}{\$ 4.76}$ | $\frac{25-49}{\$ 4.52}$ | $\$ \frac{50+}{4.30}$ |  |  |  | BACK $\frac{\text { BACK }}{\text { Laser Engraving }}$ |  |  |  |
| OPS | \$4.30 | \$4.09 | \$3.88 |  |  |  | Promotional Items | Call for | quote |  |
| FTS | \$4.76 | \$4.52 | \$4.30 |  |  |  | Sublimation |  |  |  |
| FTL | \$5.21 | \$4.95 | \$4.70 |  |  |  |  |  |  |  |
| APL | \$5.89 | \$5.60 | \$5.32 |  |  |  |  |  |  |  |
| APS | \$4.15 | \$3.94 | \$3.75 |  |  |  | **Items NOT picture | ed in cat | alog |  |
| MA | \$9.00 | \$8.55 | \$8.12 |  |  |  |  |  |  |  |
| MASPEC | \$7.61 | \$7.23 | \$6.87 |  |  |  |  |  |  |  |

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

| AVAILABLE DIES |  |  |  |
| :---: | :---: | :---: | :---: |
| HORSES | ANIMAL | MISC. | MISC. (con't) |
| Arabian Head (2 styles) | Beaver Head | Atom | Science Olympiad |
| Barrel Racing | Chicken | Ballet Dancer | Shamrock |
| Dressage | Cow Head | Birthday Cake w/Candles | Swimmer (2 styles) |
| Fox \& Horn | Dairy Goat | Book w/Escaping Characters | Tractor w/Laurel Leaf |
| Generic Horse | Dog Obedience (generic) | Bookworm (comic) | Winged Foot |
| Hounds \& Hunter | Duck | Christmas (3 styles) |  |
| Hunt Seat | Eagle | Church Window |  |
| Hunter Over Fence | Goose | Indian Warrior |  |
| Jumper | Mule Head | Lamp of Learning |  |
| Quarter Horse Head | Paw Print | Laurel Leaf |  |
| Reining | Pig | Long Stemmed Rose |  |
| Silhouette Hunter | Pygmy Goat | Loving Cup |  |
| Standing Appaloosa | Rabbit | Michigan Mitten |  |
| Standing Arabian | Sheep Head | Musical Note |  |
| Standing Pinto/Paint | Spaniel Head | Olympic Rings |  |
| Standing Quarter Horse | Steer Head | Our Wedding Day |  |
| Vaulting |  | Paint Pallette |  |
| Western Pleasure |  | Rose Head |  |
| 4 - Event |  |  |  |

This is a partial listing of dies. Please call our customer service for organizational logos and other available dies
CUSTOM DIES: One-time fee of $\$ 75.00$ (FREE with show series of three or more shows). Custom dies require BLACK \& WHITE camera-ready art. There is a $\$ 48.40 /$ hour charge to make artwork camera-ready. The die remains the property of Lettuce Duit, Inc

## AVAILABLE MEDALLIONS MAY BE SEEN ON OUR WEBSITE - PLEASE CALL IF YOU DO NOT SEE WHAT YOU NEED

```
Stock Medallions
Colors: Gold, Silver, Bronze
    2 1/2"
    11/4"
```

| PRICES |  |
| :--- | :--- |
| I- 99 | $\frac{100+}{}$ |
| $\$ 4.00$ | $\$ 3.74$ |
| $\$ 2.88$ | $\$ 2.67$ |


|  | PRICES |  |
| :--- | :---: | :---: |
|  | $\underline{I-99}$ | $\underline{100+}$ |
| Drapes (w/pin back) | $\$ 0.87$ | $\$ 0.81$ |
| Neck Ribbon (Olympic) | $\$ 1.53$ | $\$ 1.47$ |
| Neck Ribbon (Junior) | $\$ 1.33$ | $\$ 1.21$ |


| STYLE | $\underline{I-99}$ | $\mathbf{1 0 0 +}$ |
| :--- | :--- | :--- |
| 2" Sunray | $\$ 4.36$ | $\$ 4.05$ |
| 2" High Relief | $\$ 2.69$ | $\$ 2.51$ |
| 1 3/4" Millenium | $\$ 2.64$ | $\$ 2.45$ |
| 1 $1 / 4$ " Sunray | $\$ 2.01$ | $\$ 1.86$ |

Engrave Medallions: \$1.10 each Partial listing of colors available: Blue, Red, Gold, White, Green, Purple, Maroon, Pink, Gray, Yellow, Orange, Blue/White,
Custom medallions are available - Please call Green/White, Purple/White, Maroon/White, GoldWhite, Red/White
Custom medallions are availab
customer service for a quote.

LASERED PLAQUES
Plaques are made from Oak Finish particle board or genuine Red Alder
Prices

| SIZE | Oak Finish |  |
| :--- | :---: | :---: |
| $4 \times 6$ | Red Alder |  |
| $5 \times 7$ | $\$ 12.43$ | $\$ 18.17$ |
| $6 \times 8$ | $\$ 13.44$ | $\$ 18.90$ |
| $7 \times 9$ | $\$ 14.45$ | $\$ 21.80$ |
| $8 \times 10$ | $\$ 15.51$ | $\$ 25.57$ |
| $9 \times 12$ | $\$ 17.28$ | $\$ 29.79$ |
|  |  | $\$ 35.74$ |

