FINE PRINT PRICES SUBJECT TO CHANGE WITHOUT NOTICE

TELEPHONE ORDER

Orders may be placed by mail, fax, and telephone or via the Internet using our secure online order form. Call toll free 1-800-947-5223, fax 1-269-545-3538 or log on to www.lettuceduit.com. We are open 6:00 am - 4:30 pm, Eastern Standard Time, Monday through Thursday. Our office does close for 2 weeks in the December/January time frame for inventory. No orders will be shipped during this time. Complicated orders will be taken by telephone with written confirmation by fax, e-mail or regular mail or online on our secure order form. The following information MUST be included:

- 1. Detailed lines of printing
- 2. Places or Catagories

3. Graphics

4. Copy including words not in general use & ALL names

ORDER LEAD TIME

Orders should be placed at least 4 weeks before your event. Rosette orders require a 4-6 week lead time during peak season (April - October). Any orders that require dies or artwork require an extra week. Orders giving less than a 4 week lead time to manufacture before shipping will result in a "rush" charge being added to the order. Rush orders will be assessed 20% of the total order or \$5.00 minimum, whichever is greater.

PRINTING CHARGES

Using hand cast type to print on ribbon requires us to melt down the type for reuse. The lettering must be recast each time you place an order. On small quantities, a type setting charge may apply even to reorders. A set-up fee will be applicable for orders that contain less than 100 flat ribbons or 25 rosettes. The set-up fee is \$8.25 and can be used on a variety of items. More than one set-up charge may apply to small quantities which cannot be combined. **EACH PRINTING SET-UP ALLOWS YOU TO HAVE 6 STANDARD PLACE CHANGES.** Standard place changes include: First through Tenth Place, Champion, High Point and Reserve High Point. If your order call for more than 6 changes, an additional \$0.60 will be charged for each additional change.

RETURNS AND REPLACEMENT PARTS

All items are printed to order. The are custom made for you and we cannot accept the return of unused ribbons, trophies, and plaques for credit. If you wish to remake or recondition an item from a previous event, we offer new printed streamers or engraved plates. Call our office with your ribbon's width and length or plate sizing and color for pricing.

TERMS

All orders MUST be prepaid by check, money order, or charged to a MasterCard, Visa, American Express or Discover account. All orders that will be paid via check or money order MUST give a credit card as a guarantee. If payment has not been received by the time the merchandise is ready to be shipped, the credit card will be charged. An additional insurance fee of \$2.75 will be charged for orders totaling over \$200.00. All Non-Sufficient Funds checks will be charged to the guaranteed credit card plus a \$25.00 service fee. If multiple credit cards are used on a single order, a \$3.25 handling fee will be charged to each additional card and shipping will be charged to only one card. Call our toll-free number if you have questions regarding payment arrangements.

SHIPPING AND HANDLING

Orders will be shipped via FedEx Ground unless otherwise requested. They require a street address to complete delivery, and in some cases, may require a signature upon delivery. If this is not possible, packages can be sent by the United States Postal Service. Please remember that any package sent via the United States Postal Service does not have a guaranteed delivery time and packages cannot be traced. See below for shipping and handling charges added on the order total:

FedEx Ground within US Miscellaneous fees

Up to \$20.00	\$12.00	Orders over \$200.00	\$2.75 additional insurance
\$20.01 - \$40.00	\$13.50		
\$40.01 - \$60.00	\$14.75	Handling	\$3.25
\$60.01 - \$100.00	\$15.95	Upgrade shipping to 3 Day Select	\$7.50
\$100.01 - 150.00	\$18.40	Upgrade shipping to 2nd Day	\$12.50
\$150.01 - \$200.00	\$19.60	Upgrade shipping to Next Day	You will be charged the cost of shipping plus
\$200.01 - \$300.00	\$23.80	- F 3	a handling fee.
\$300.01 - \$500.00	\$29.85		3
\$500.01 +	Call for a quote		

OPEN ALL PACKAGES IMMEDIATELY! All claims and discrepancies MUST be reported within 3 days of receipt of shipment.

LETTUCE DUIT, INC. 201 S. Grant Street Galien, MI 49113

PHONE: (800) 947-5223 (269) 545-3521

FAX: (269) 545-3538

Email: sales@lettuceduit.com Website: www.lettuceduit.com

ADDITIONAL ROSETTE CHARGES

Additional streamer length 3 streamer printing Double-sided tape Tassels or fringe PeeWee Participant ribbons

\$0.12 per inch per streamer \$1.25 per ribbon \$.05 per Ribbon \$1.80 per ribbon/both for \$3.00 per ribbon FREE (show bill Required)

Excessive lines (more than 10) \$5.50
Foil change (text other than gold) \$6.05
No extra charge for pinked or dove-tailed cuts
All rosettes come with bridle hooked backs.

\$5.50 per order \$6.05 per order

Other backing is available.

STANDARD PLAQUE PRICES
Includes engraving without logo or design picture. If either is engraved add \$6.05 to price.

PLAQUE	WOOD	W/GOLD	W/DESIGNER
SIZE	<u>FINISH</u>	<u>BACKING</u>	<u>PLATE</u>
4 X 6	\$10.24	\$13.30	N/A
5 X 7	\$12.53	\$15.65	\$23.46
6 X 8	\$14.87	\$17.20	\$26.32
7 X 9	\$19.16	\$21.50	\$39.12
8 X 10	\$23.46	\$27.38	\$46.94

PICTURE PLAQUE

Simulated Wood

Solid Walnut 8 x 10 (fits 5 x 7 picture) \$28.12

RIBBON COLORS

Cream White Silver Dark Gray Black Tan Bronze Brown Spring Green Emerald Green Hunter Green	Rose Fuchia Red Maroon Canary Yellow Deep Gold Peach Orange Sky Blue Medium Blue Flag Blue	Jewel Teal Lavender Purple Hot Tomato Hot Pink Hot Cerise Hot Orange Hot Chartreuse Hot Green Sunglow *	Appaloosa/Dalmatian * Spectrum Red ** Spectrum Gold ** Spectrum Black** Spectrum White ** Spectrum Pink ** Spectrum Green ** Spectrum Blue ** Spectrum Champion ** Spectrum Reserve ** Bi/Multi-Color ***

*Add 10% to cost

** Add 25% to cost

*** Add 50% to cost

NOTE: Printing cannot be done on ALL specialty ribbon. Please inquire to see if we can print on ribbon desired.

Standard printing is done in Gold. Silver, Black, Red, Blue and Green are available upon request. Please note there is Foil Change charge for each color used (other than Gold). Also please be aware that printing done in different colors may not be as crisp as Gold.

STANDARD PLACING COLORS

(These will be used unless other colors are requested.)

PLACE PRIMARY COLOR COORDINATING COLOR First Flag Blue Medium or Sky Blue Second Reď Rose Third Deep Gold Brown or Hot Orange Fourth White Peach Fifth Pink Fuchsia Sixth **Emerald Green** Hot Green Seventh Maroon Pink Eighth Brown Tan White Ninth Jewel Tenth Hunter Green Peach

2012 FINE PRINT * LETTUCE DUIT, INC.

COVER HSS CHSS C1 C2*** C3 CP FDP APC APSSPEC PPR	1-99 \$1.69 \$3.04 \$3.48 \$4.05 \$4.31 \$5.98 \$6.19 \$6.56 \$4.49 \$4.38	\$1.66 \$2.98 \$3.41 \$3.97 \$4.22 \$5.86 \$6.07 \$6.43 \$4.40 \$4.29	250-499 \$1.61 \$2.89 \$3.31 \$3.85 \$4.10 \$5.68 \$5.88 \$6.24 \$4.27 \$4.16	501-999 \$1.51 \$2.72 \$3.11 \$3.62 \$3.85 \$5.34 \$5.53 \$5.86 \$4.01 \$3.91	1000± \$1.40 \$2.53 \$2.89 \$3.37 \$3.58 \$4.97 \$5.14 \$5.45 \$3.73 \$3.64		PAGE 4 RP2 RPD RPT TR TRP SR LR PF18 DPP5 DPP50	I - 24 \$3.22 \$5.46 \$7.55 \$8.61 \$9.18 \$7.29 \$10.22 \$6.99 \$14.34 \$16.70	25-49 \$3.06 \$5.19 \$7.17 \$8.18 \$8.72 \$6.93 \$9.71 \$6.64 \$13.62 \$15.87	\$0+ \$2.91 \$4.93 \$6.81 \$7.77 \$8.28 \$6.58 \$9.22 \$6.31 \$12.94 \$15.07
SASHOR SASH4R SASHROSE	<u>I-24</u> \$7.90 \$9.75 \$24.00	25+ \$6.40 \$8.29 \$22.56					RPPR** PPR6** DRPP5**	\$4.29 \$7.17 \$17.16	\$4.08 \$6.81 \$16.30	\$3.87 \$6.47 \$15.49
PAGE 2 FC PTC OVERLAY PCL PCLF PCO POD COM COMBUT	1-100 \$0.39 \$0.51 \$0.83 \$0.75 \$0.79 \$1.18 \$1.30 \$0.34 \$1.05	101-499 \$0.38 \$0.50 \$0.81 \$0.74 \$0.77 \$1.16 \$1.27 \$0.33 \$1.03	500-999 \$0.37 \$0.48 \$0.79 \$0.71 \$0.75 \$1.12 \$1.24 \$0.32 \$1.00	1000-2999 \$0.36 \$0.46 \$0.77 \$0.70 \$0.74 \$1.10 \$1.21 \$0.31 \$0.98	3000+ \$0.35 \$0.45 \$0.75 \$0.68 \$0.71 \$1.07 \$1.17 \$0.30 \$0.95		PAGE 5 1. PLPIC 2. PLCOLBK 3. PLLZRENG 4. PL8x10 5. LW8x10W 7. LBACRSPT 8. STPL (5x7) 9 STPL (4X6) 10. STPL (3X5)	EACH \$28.12 \$25.60 \$37.51 \$23.46 \$77.73 \$7.58 \$28.51 \$19.74 \$12.44		
BUT	1-200 \$0.81	201-350 \$0.79	351-500 \$0.77	501-750 \$0.75	751-1000 \$0.73	1000+ \$0.71	12. N1000 13. N800 14. N2017	\$23.94 \$15.17 \$14.06		
A1 A2 A2SPEC A3 B1 B2 B20	I - 99 \$2.15 \$2.46 \$2.42 \$2.66 \$2.63 \$2.97 \$3.06	\$2.11 \$2.41 \$2.37 \$2.61 \$2.58 \$2.91 \$3.00	250-499 \$2.04 \$2.34 \$2.30 \$2.53 \$2.50 \$2.82 \$2.91	500-999 \$2.00 \$2.29 \$2.25 \$2.48 \$2.45 \$2.77 \$2.85	1000+ \$1.94 \$2.22 \$2.19 \$2.40 \$2.38 \$2.68 \$2.77		16. RESIN FIG (LG 17. PLACTSPT 18. MEDICEM 21. TRBASIC 22. MEDCUST 23. MED 24. TRBASCH 25. RESIN FIG (SM	\$16.81 \$10.23 \$9.10 Call for \$5.33 \$17.37	quote	
B3 BPE BP ROSE MUM TAB DISCONTINUED	\$3.19 \$3.83 \$4.84 \$3.85 \$3.53 \$0.27	\$3.13 \$3.75 \$4.74 \$3.77 \$3.46 \$0.26	\$3.03 \$3.64 \$4.60 \$3.66 \$3.36 \$0.25	\$2.97 \$3.57 \$4.51 \$3.59 \$3.29 \$0.24	\$2.88 \$3.46 \$4.37 \$3.48 \$3.19 \$0.23		PAGE 6 29. HRTMEDHLDR 30. ALACR 32. TRGRABBAG6 33. TRGRABBAG7 34. TRDIABKDRP 35. TRDIABKDRPCOL	\$11.69 \$10.21 \$10.69 \$13.71 \$16.61		
DISCONTINUED MKSASHR MKSASHRC MKSASH** HALFSASH** WRISTNO PINONNO**	\$6.16 \$10.02 \$5.33 \$3.99 \$4.15 \$3.12	\$6.04 \$9.82 \$5.22 \$3.91 \$4.07 \$3.06	\$5.86 \$9.53 \$5.07 \$3.79 \$3.94 \$2.97	\$5.74 \$9.33 \$4.97 \$3.72 \$3.87 \$2.91	\$5.57 \$9.05 \$4.82 \$3.61 \$3.75 \$2.82		36. BILLBOARD 38. TRGRABBAG2COI 39. TRGRABBAG8 41. PLRELSPT 43. TR3R 45. TRBASIC 46. PLCOLBKSUB			
PAGE 3 D2** D3 DT DPSPEC DP	<u>I - 99</u> \$5.09 \$5.61 \$6.23 \$7.99 \$7.99	\$4.99 \$5.50 \$6.11 \$7.83 \$7.83	250-499 \$4.84 \$5.33 \$5.92 \$7.60 \$7.60	500-999 \$4.74 \$5.23 \$5.80 \$7.44 \$7.44	1000+ \$4.60 \$5.07 \$5.63 \$7.22 \$7.22		PAGE 7 47. PLMC 49. WT8 50. TR3COL 51. WT150 52. TR4COL	EACH \$51.18 \$25.72 Call for \$108.08 Call for	5	
OPL OPS FTS FTL APL APS MA MASPEC	<u>I – 24</u> \$4.76 \$4.30 \$4.76 \$5.21 \$5.89 \$4.15 \$9.00 \$7.61	25-49 \$4.52 \$4.09 \$4.52 \$4.95 \$5.60 \$3.94 \$8.55 \$7.23	50+ \$4.30 \$3.88 \$4.30 \$4.70 \$5.32 \$3.75 \$8.12 \$6.87				BACK Laser Engraving Promotional Items Sublimation **Items NOT picture	Call for		

HORSES
Arabian Head (2 styles)
Barrel Racing
Dressage
Fox & Horn
Generic Horse
Hounds & Hunter
Hunt Seat
Hunter Over Fence

Generic Horse
Hounds & Hunter
Hunt Seat
Hunter Over Fence
Jumper
Quarter Horse Head
Reining
Silhouette Hunter
Standing Appaloosa
Standing Arabian
Standing Pinto/Paint
Standing Quarter Horse
Vaulting

Western Pleasure

4 - Event

ANIMAL
Beaver Head
Chicken
Cow Head
Dairy Goat

Dairy Goat Dog Obedience (generic) Duck Eagle Goose Mule Head

Paw Print Pig Pygmy Goat Rabbit Sheep Head Spaniel Head Steer Head MISC. Atom Ballet Dancer

AVAILABLE DIES

Birthday Cake w/Candles
Book w/Escaping Characters

Bookworm (comic) Christmas (3 styles) Church Window Indian Warrior Lamp of Learning Laurel Leaf Long Stemmed Rose

Loving Cup Michigan Mitten Musical Note Olympic Rings Our Wedding Day Paint Pallette Rose Head MISC. (con't)
Science Olympiad
Shamrock
Swimmer (2 styles)
Tractor w/Laurel Leaf
Winged Foot

This is a partial listing of dies. Please call our customer service for organizational logos and other available dies. CUSTOM DIES: One-time fee of \$75.00 (FREE with show series of three or more shows). Custom dies require BLACK & WHITE camera-ready art. There is a \$48.40/hour charge to make artwork camera-ready. The die remains the property of Lettuce Duit, Inc.

AVAILABLE MEDALLIONS MAY BE SEEN ON OUR WEBSITE - PLEASE CALL IF YOU DO NOT SEE WHAT YOU NEED

Stock Medallions	PRIC	CES			PRIC	CES
Colors: Gold, Silver, Bronze	<u>l – 99</u>	100+		5 ((; 1))	<u>I – 99</u>	100+
2 1/2" 1 1/4"	\$4.00 \$2.88	\$3.74 \$2.67		Drapes (w/pin back) Neck Ribbon (Olympic)	\$0.87 \$1.53	\$0.81 \$1.47
				Neck Ribbon (Junior)	\$1.33	\$1.21
	STYLE	<u>l – 99</u>	<u>100+</u>			

2" Sunray \$4.36 \$4.05 2" High Relief \$2.69 \$2.51 1 3/4" Millenium \$2.64 \$2.45 1 1/4" Sunray \$2.01 \$1.86

Engrave Medallions: \$1.10 each Partial listing of colors available: Blue, Red, Gold, White, Green, Purple, Maroon, Pink, Gray, Yellow, Orange,

Blue/White, Green/White, Purple/White, Maroon/White, GoldWhite, Red/White

Custom medallions are available - Please call customer service for a quote.

LASERED PLAQUES

Plaques are made from Oak Finish particle board or genuine Red Alder

Prices

SIZE	Oak Finish	Red Alder
4 x 6	n/a	\$18.17
5 x 7	\$12.43	\$18.90
6 x 8	\$13.44	\$21.80
7 x 9	\$14.45	\$25.57
8 x 10	\$15.51	\$29.79
9 x 12	\$17.28	\$35.74

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